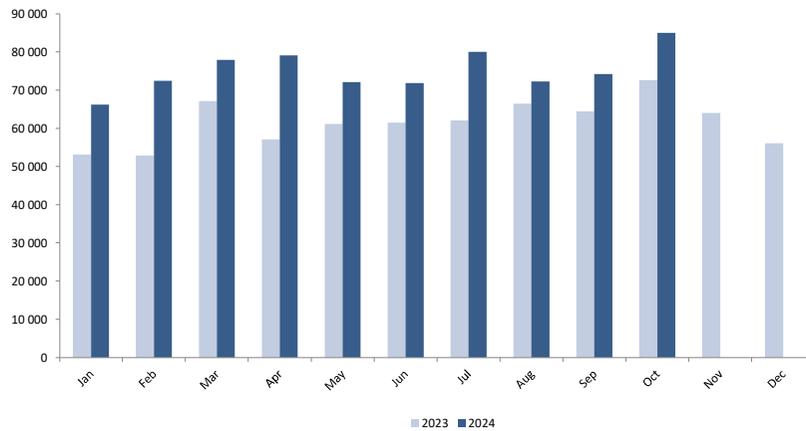


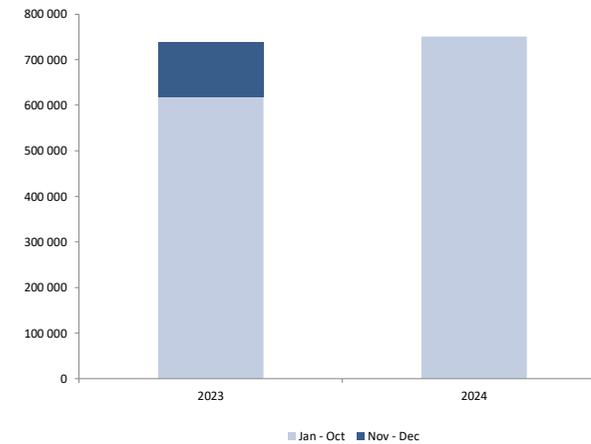
First Registrations of used Passenger Cars in Poland, 2023 - 2024
PZPM based on data from Centralna Ewidencja Pojazdow

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total |
|--------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|
| 2023 | 53 156 | 52 854 | 67 125 | 57 090 | 61 109 | 61 502 | 62 035 | 66 472 | 64 431 | 72 638 | 63 976 | 56 051 | 738 439 |
| 2024 | 66 186 | 72 408 | 77 918 | 79 087 | 72 082 | 71 814 | 79 987 | 72 310 | 74 241 | 84 992 | | | 751 025 |
| %change y/y | 24,5% | 37,0% | 16,1% | 38,5% | 18,0% | 16,8% | 28,9% | 8,8% | 15,2% | 17,0% | | | 21,4% |

**First Registrations of Used PC in Poland
2023 - 2024**



First Registrations of Used PC in Poland



Age Structure Jan-Dec 2023

| Age | Number of vehicles | Share % |
|-----------------------|--------------------|-------------|
| <=4 years | 64 179 | 8,7% |
| >4 years & <=10 years | 227 773 | 30,8% |
| >10 years | 446 487 | 60,5% |
| Total | 738 439 | 100% |

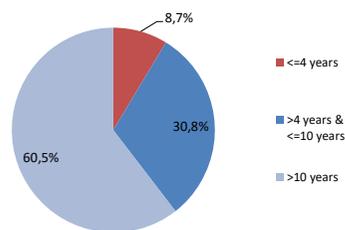
Age Structure Jan-Oct 2023

| Age | Number of vehicles | Share % |
|-----------------------|--------------------|-------------|
| <=4 years | 49 330 | 8,0% |
| >4 years & <=10 years | 187 721 | 30,4% |
| >10 years | 381 361 | 61,7% |
| Total | 618 412 | 100% |

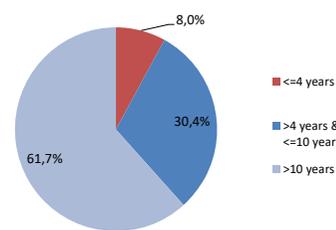
Age Structure Jan-Oct 2024

| Age | Number of vehicles | Share % |
|-----------------------|--------------------|-------------|
| <=4 years | 75 395 | 10,0% |
| >4 years & <=10 years | 262 415 | 34,9% |
| >10 years | 413 215 | 55,0% |
| Total | 751 025 | 100% |

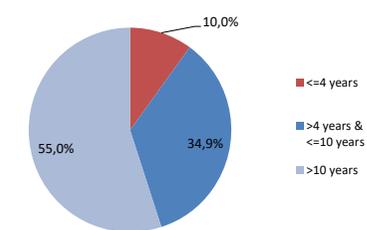
**First Registrations of Used Vehicles
in year 2024 - age structure**



**First Registrations of Used Vehicles
Jan-Oct 2023 - age structure**



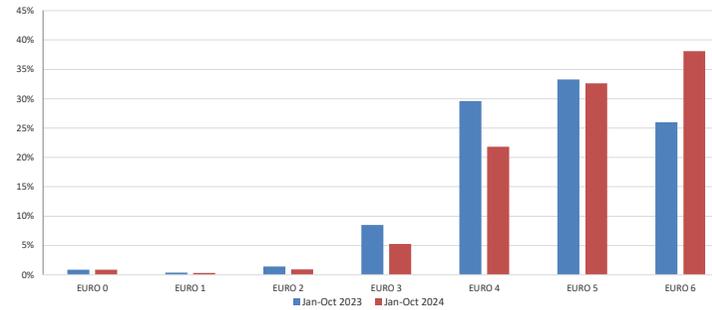
**First Registrations of Used Vehicles
Jan-Oct 2024 - age structure**



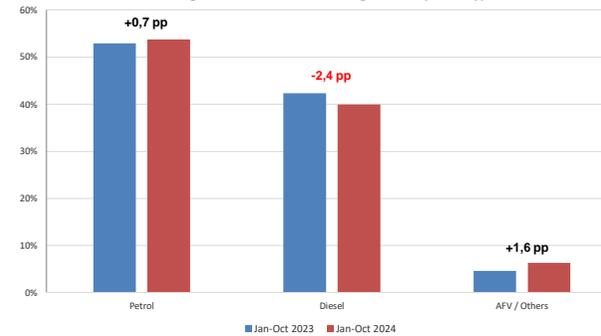
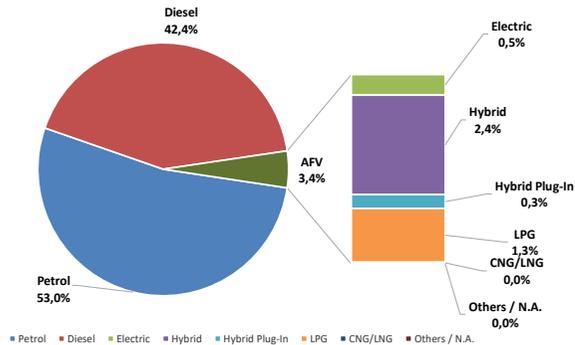
First Registrations of Used Passenger Cars by EURO norms
First Registrations of Used Passenger Cars by EURO norms*

| Norm | Jan-Oct 2023 | Jan-Oct 2024 |
|--------|--------------|--------------|
| EURO 0 | 0,9% | 0,9% |
| EURO 1 | 0,4% | 0,3% |
| EURO 2 | 1,4% | 0,9% |
| EURO 3 | 8,5% | 5,3% |
| EURO 4 | 29,6% | 21,8% |
| EURO 5 | 33,3% | 32,6% |
| EURO 6 | 26,0% | 38,1% |
| Sum | 100% | 100% |

*PZPM estimates

First Registrations of Used Passenger Cars by EURO norms

First Registrations of Used Passenger Cars by Fuel Type
First Registrations of Used Passenger Cars by Fuel Type

| Fuel Type | Jan-Oct 2023 | | Jan-Oct 2024 | | Volume Change y/y | Market Share Change y/y |
|----------------|----------------|-------------|----------------|-------------|-------------------|-------------------------|
| | thousand units | mkt share % | thousand units | mkt share % | | |
| Petrol | 327,6 | 53,0% | 403,6 | 53,7% | +23,2% | +0,7 pp |
| Diesel | 262,0 | 42,4% | 300,0 | 40,0% | +14,5% | -2,4 pp |
| AFV / Others | 28,8 | 4,7% | 47,4 | 6,3% | +64,6% | +1,6 pp |
| including: | | | | | | |
| Electric | 3,110 | 0,5% | 4,356 | 0,6% | +40,1% | +0,1 pp |
| Hybrid | 15,139 | 2,4% | 28,501 | 3,8% | +88,3% | +1,4 pp |
| Hybrid Plug-In | 2,068 | 0,3% | 5,752 | 0,8% | +178,1% | +0,4 pp |
| LPG | 8,2 | 1,3% | 8,3 | 1,1% | +1,3% | -0,2 pp |
| CNG/LNG | 0,176 | 0,0% | 0,241 | 0,0% | +36,9% | +0,0 pp |
| Others / N.A. | 0,122 | 0,0% | 0,256 | 0,0% | +109,8% | +0,0 pp |

First Registrations of Used Passenger Cars by Fuel Type

Jan-Oct 2023

Jan-Oct 2024
